

# CALL REPORTS

COMPANY \_\_\_\_\_ NAME \_\_\_\_\_  
 DEPT. \_\_\_\_\_ TERRITORY \_\_\_\_\_ DATE \_\_\_\_\_

TIME USED

ACCOUNT

TYPE OF CALL (CHECK)

ACTION REQUIRED

**1**

(MINUTES)

TRAVEL \_\_\_\_\_  
 WAIT \_\_\_\_\_  
 INTERVIEW \_\_\_\_\_

COMPANY \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 INDIVIDUAL \_\_\_\_\_

COLD CANVASS   
 COURTESY   
 SALE MADE

BY SALESMAN  BY OFFICE  NONE   
 DESCRIBE \_\_\_\_\_  
 BY WHEN ? \_\_\_\_\_

**2**

(MINUTES)

TRAVEL \_\_\_\_\_  
 WAIT \_\_\_\_\_  
 INTERVIEW \_\_\_\_\_

COMPANY \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 INDIVIDUAL \_\_\_\_\_

COLD CANVASS   
 COURTESY   
 SALE MADE

BY SALESMAN  BY OFFICE  NONE   
 DESCRIBE \_\_\_\_\_  
 BY WHEN ? \_\_\_\_\_

**3**

(MINUTES)

TRAVEL \_\_\_\_\_  
 WAIT \_\_\_\_\_  
 INTERVIEW \_\_\_\_\_

COMPANY \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 INDIVIDUAL \_\_\_\_\_

COLD CANVASS   
 COURTESY   
 SALE MADE

By Salesman  By Office  None   
 Describe \_\_\_\_\_  
 By When ? \_\_\_\_\_

**4**

(MINUTES)

TRAVEL \_\_\_\_\_  
 WAIT \_\_\_\_\_  
 INTERVIEW \_\_\_\_\_

COMPANY \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 INDIVIDUAL \_\_\_\_\_

COLD CANVASS   
 COURTESY   
 SALE MADE

BY SALESMAN  BY OFFICE  NONE   
 DESCRIBE \_\_\_\_\_  
 BY WHEN ? \_\_\_\_\_

**5**

(MINUTES)

TRAVEL \_\_\_\_\_  
 WAIT \_\_\_\_\_  
 INTERVIEW \_\_\_\_\_

COMPANY \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 INDIVIDUAL \_\_\_\_\_

COLD CANVASS   
 COURTESY   
 SALE MADE

BY SALESMAN  BY OFFICE  NONE   
 DESCRIBE \_\_\_\_\_  
 BY WHEN ? \_\_\_\_\_

USE THIS SPACE FOR ADDITIONAL COMMENTS AND COMPETITIVE INFORMATION, ADDITIONS TO MAILING LIST, PRODUCT COMPLAINTS, ETC.